

ENGINEERING

IMPLEMENTATION

TRADITIONALLY RELIABLE



delta-ti impianti s.p.a.

COMPANY PROFILE

SERVICES



WHO

DELTA-TI: INNOVATION COMES FROM A SOLID EXPERIENCE



Founded and managed by the **Biginelli family**, Delta-ti has been working in this sector for **over 90 years** and is one of the leading Italian E.P.C. companies. It is specialized in the engineering, development and implementation of **large-scale technological, energy systems and infrastructures**.



Delta-ti has solid experience in the implementation of huge turnkey projects and is able to take care of every aspect concerning **engineering** (conceptual and executory), **implementation** (plant and civil works) and **services** (construction management, safety, systems management and maintenance).

Besides its own internal structure, Delta-ti has a qualified network of technological partners who bolster company innovation with the most advanced technology and components.

Delta-ti therefore operates as real **General Contractor**, carrying out in Italy and abroad many projects for important industrial and service companies, public bodies and research centres.

HISTORY

DELTA-TI: 90 YEARS OF EXPERIENCE AND VALUES



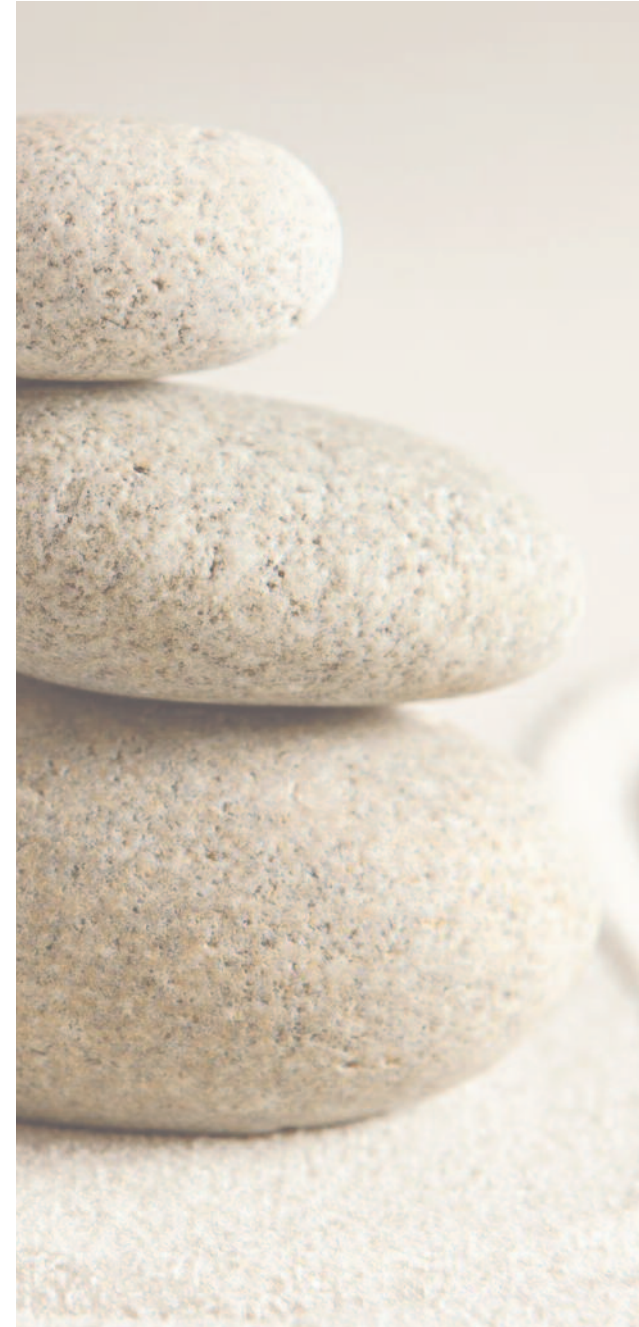
Delta-ti's history can be traced back to 1925 when **Demisto Biginelli** undertook his earliest large-scale industrial projects in France and Italy and established himself as an innovator, forging the company's tradition in thermotechnics.

Since then, **three generations of the Biginelli family** have dedicated themselves to the constant company development, always being respectful of the core **ethical values** of its founder:

- **research for the most advanced technology tailored to customer requirements**
- **customer's investment optimisation**
- **punctuality and compliance with commitments undertaken with customers**
- **continuous development of employees and partners skills**

These values have ensured over the years the successful management and execution of very many large-scale civil and industrial projects, both for the domestic and international market.

The traditional **energy, infrastructure and industry sectors** since 2010 were joined by the **scientific research** one, after having gained important orders for plants implementation in some of the most renowned international research centres, including **CERN and ITER**.



T I M E L I N E



1925 - 1975 Demisto Biginelli, after executing the first rayon production plants for Snia Viscosa and many large-scale cooling systems in France, returns to Italy. Here he starts his own business for the engineering and implementation of thermoelectric power plants and large industrial plants, all of them featuring cutting-edge technology. Over the years, he is joined by his sons Francesco and Vincent.

1975 - 1988 Francesco, after many years of experience, founds a new company in Moncalieri (Turin) with the goal of developing his family's know-how on an industrial scale. Delta-ti impianti is founded and in a short time it becomes a partner of Italy's largest industrial companies. The company carries out many important projects like the plant of Grandi Motori Navali in Trieste and the Fiat headquarters in Turin. The company continues to innovate and registers its first 2 patents, regarding 2 water and sanitary fitted wall units (Ragno and Modulit).

1988 - 1993 Delta-ti strengthens and lays the foundations for further development: Giorgio, son of Francesco, is involved in the family business and together with his father undertakes a renovation and reorganization process. This process ends in 1993 and transforms the business. Important investments are made for the strengthening of the production site (construction of new operational headquarters), for the creation of a real industrial structure (definition of new roles and processes both in offices and in the production departments), IT improvements (advanced hardware and software and CAD) and in training for human resources.

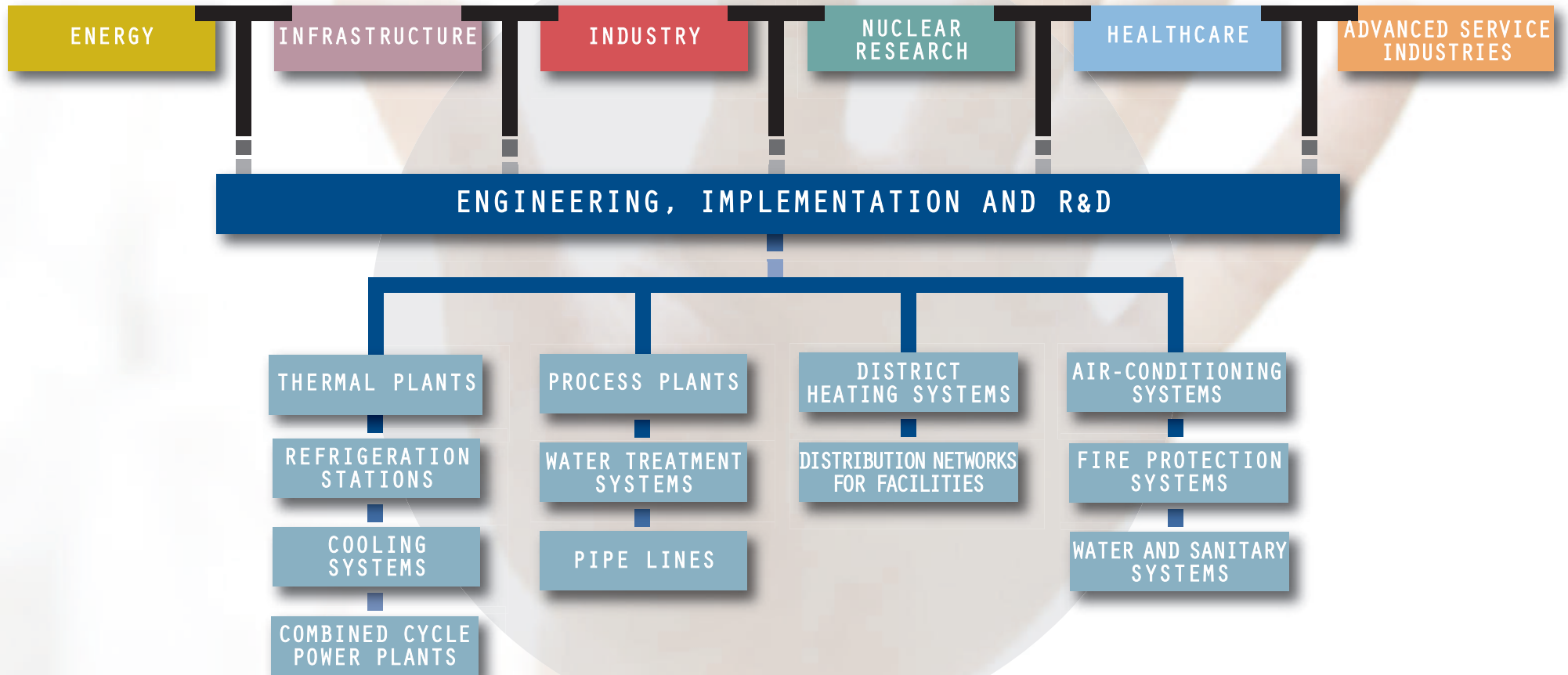
1993 - 2003 In this decade, the company continues to develop on the domestic market and becomes one of the leading companies in this sector thanks to the implementation of many major installation works. In 2000, the company becomes involved in the district heating sector and creates a specialized division that in few years becomes one of the most important in Europe.

2004 - 2014 In 2004 Delta-ti becomes a joint-stock company, strengthening his presence on the Italian market, and gets new and prestigious customers. In 2008, after a few years of training, the company enters the international market and starts cooperating with ITER (International Thermonuclear Experimental Reactor) and CERN of Geneva.

2015 In order to strengthen its collaboration with ITER, Delta-ti FRANCE sas (Société par Action Simplifiée) is founded with a new and well-structured production unit.

WHAT

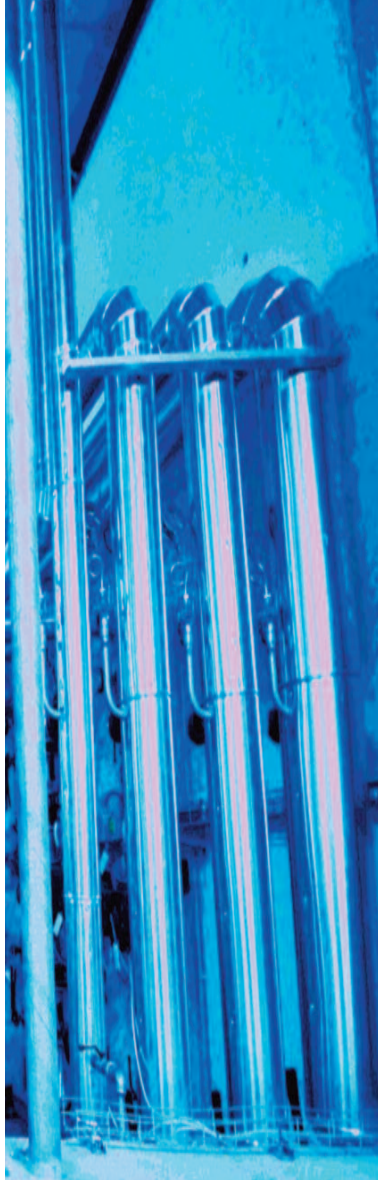
Delta-ti works as General Contractor for the implementation of **turnkey projects**.



MAIN



SECTOR



The range of services is structured in **6 specialised divisions:**

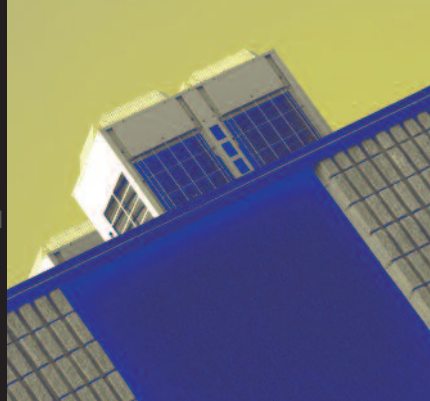
- **ENERGY**
- **INFRASTRUCTURE**
- **INDUSTRY**
- **NUCLEAR RESEARCH**
- **HEALTHCARE**
- **ADVANCED SERVICE INDUSTRIES**

In each division, **Delta-ti** collaborates with its customers in selecting the most appropriate project through preliminary analysis, the comparison of alternative solutions and optimization of any existing plants.

Highly-skilled engineers, computing resources and applicative software ensure that each project is approached with the right resources and skills. With the same organization and competence we deal with the successive project steps: engineering, prefabrication, implementation and after-sale service, constantly working in harmony with our clients for a perfect alignment with their needs and requirements.

STAFF

&
ORGANIZATION



Delta-ti coordinates more than 250 employees in Italy and abroad.

The team also includes specialized personnel for the execution of on-site assembly works with all the necessary certifications for welding procedures, equipment, vehicles, cranes besides other important qualifications for all types of fluids and fuels.

MARKET

POSITIONING

HONESTY, EXPERTISE, WILLINGNESS TO MANAGE OUR CUSTOMERS' AND OUR PARTNERS' NEEDS.

Delta-ti works on the Italian and international markets as General Contractor and as partner of leading construction companies, public clients, engineering companies and planners.

Since 2008, as well as with public and private customers, **the company has been working with international organizations.**

Delta-ti is committed to its development on foreign markets and through the new company **Delta-ti FRANCE** is implementing middle and large-scale projects both on its own and in collaboration with strategic partners.

In every single country where it is working, **Delta-ti makes its 90-year-experience available to its partners and customers**, bringing added-value in terms of:

- **solid experience in the main divisions of activity**
- **cutting-edge technology**
- **high planning skills and ability to work on large-scale plants**
- **high coordination and management skills for the most complex projects**
- **high quality engineering and implementation**
- **wide network of advanced-technology partners and component suppliers**

Over the last 15 years Delta-ti has restructured its organizational, technical and commercial structure to support the business international expansion. It has also strengthened its internal expertise and widened its network of foreign partners. As a result of this process, today the company is able to cope with the complexity of the international markets with the same technical quality and reliability that have characterized it for almost a century.

CERTIFICATIONS

Delta-ti is in possession of the SOA certificate (enabling it working with public corporations) and is certified with RINA body according to ISO standards.



Delta-ti is member of the most **specialized national associations of the engineering and implementation sector**, thus confirming its reputation and the quality of the work carried out so far.



Associazione Nazionale
di Impiantistica Industriale



Associazione Termotecnica Italiana



Associazione Italiana Condizionamento
dell'Aria Riscaldamento Refrigerazione



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